

PROFESSIONAL CV

Contact information:

Dr. Roger Ware
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Summary of Consulting Services: I provide economic consulting services in three main areas: Competition Policy and Antitrust Economics; Regulation; and Energy Economics. I often collaborate in this work with Analysis Group, Inc., an economics consulting group with five offices in North America, including Montreal.

Experience:

- (i) *Academic:* I have been a Full Professor of Economics at Queen's University, Kingston, since 1996. I taught previously at the University of Toronto, 1980-1990 and held a visiting position at the University of California, Berkeley in 1987-88. From 1993-1994 I held the T.D. McDonald Chair in Industrial Organization at the Competition Bureau, Ottawa. My research interests are focused on antitrust economics, intellectual property and regulatory economics. I have published articles in all of these areas as well as numerous other publications in scholarly journals and books on Industrial Organization issues. I am the co-author (with Dr. Jeffery Church) of a major textbook: *Industrial Organization: a Strategic Approach* (McGraw-Hill-Irwin, 1999). I teach graduate and undergraduate courses in Industrial Organization and Regulation and have lectured widely on antitrust topics.
- (ii) *Consulting:*
 - a. Filed an expert report and testified at the Competition Tribunal in *Nadeau v Dynaco*, November 2008.
 - b. Filed an expert report and testified before the CRTC in the October 2007 Hearing on Essential Facilities in Telecommunications
 - c. Filed an expert report, presented oral testimony for Agricore United in a hearing under section 106 of the Competition Act, heard at the Competition Tribunal, March-April 2006.
 - d. Filed an expert report, presented oral testimony for Rogers Communications in a hearing at the New Brunswick Public Utilities Board concerning the pricing of access to utility poles owned by N.B. Power.

- e. Provided extensive economic advice, filed an expert report and presented oral testimony for Canada Pipe in a hearing under section 79 of the Competition Act, heard at the Competition Tribunal, April-May 2004 (regarded as the most important Abuse of Dominance case heard at the Tribunal in the past ten years).
- f. Provided extensive economic advice, filed an expert report and presented oral testimony for Canada Waste Services in a hearing under section 106 of the Competition Act, heard at the Competition Tribunal, November 2003.

Education:

B.A. Honours (Economics)
Cambridge University
Awarded June 1972

M.A. (Cantab) awarded July 31,
1976

M.A. (Industrial Economics)
University of Sussex, England
Awarded December 1973

Ph.D., Queen's University, Kingston, Canada,
Awarded October 1981

Selected Publications:

Books

Industrial Organization: a Strategic Approach. (with Jeffrey Church, University of Calgary) 2000. Boston: Irwin McGraw-Hill.

Journal Publications

"Identifying Market Power in Natural Gas Storage" with David Brown and David Harding, 2008 *Canadian Competition Record*. Vol 23, No. 1.

- "Efficiencies Analysis for Retail Sector Mergers," (with John Blakney) *European Competition Journal*, November 2006, pp. 285-310.
- "Does Canada Pipe Really Have Market Power?" (with A. Basiliauskas) 2005 *Canadian Competition Record*. Vol 22, No. 2.
- "Predatory Pricing In Canada, The United States And Europe: Crouching Tiger or Hidden Dragon," with Brian Facey, December 2003, *World Competition Review*
- "Is Competition Law 'Beyond the Ken of Judges'?" 2001. *Canadian Competition Record*. Vol 20, No. 3.
- "Efficiencies and the Propane Case" (2000), *International Antitrust Bulletin*.
- "A Dynamic Model of Endogenous Trade Policy," (2001) joint with Bev Lapham, *Canadian Journal of Economics*.
- "Interac, Essential Facilities and Access to Electronic Funds Networks: a Comment on Mathewson and Quigley," (1998) with Brian Rivard, *Canadian Competition Record*, 18: 12-21.
- "Abuse of Dominance under the 1986 Canadian *Competition Act*," with Jeffrey Church, (1998) *Review of Industrial Organization*, 13: 85-129.
- "Trade Dress and Pharmaceuticals: Efficiency, Competition and Intellectual Property Rights," 1997 with Jeffrey Church, *Policy Options*, September.